



Walnut Way Conservation Corp.
2240 N. 17th Street
Milwaukee, WI 53205
(414) 264-2326
www.walnutway.org

Blue Skies Landscaping: A Walnut Way Program

Purpose

In 2012, Walnut Way launched our Blue Skies Landscaping program to provide a pathway to employment and neighborhood prosperity. Led by residents committed to serving and lifting their community, Blue Skies trains and employs neighborhood residents to maintain the Walnut Way environmental campus and execute green landscaping contracts on private and public properties citywide. Program staff install landscapes, gardens and orchards, and green infrastructure, maintain the Walnut Way campus, and execute landscape maintenance contracts on private and public properties, both residential and commercial.

Blue Skies offers job training in landscape horticulture for staff. The program provides job training and employment for men who have traditionally faced employment barriers and those seeking to build skills in a growing trade area. The program also provides a sustainable source of earned income for Walnut Way and serves as a powerful vehicle for individual and community transformation. The impact extends beyond traditional job training programs as men from the community are employed to help renovate once-vacant properties into community assets and serve as mentors to neighborhood youth who witness men working to lift up the community.

Goals

- Ventures for prosperity and employment opportunities for neighborhood residents
- Job training and continued education
- Urban agriculture production
- Neighborhood beautification
- Earned income to support organization's sustainability

Work

- Edible landscape, production garden and orchard installation
- Landscape installations and hardscape construction
- Green infrastructure installations and maintenance
- Four seasons landscape maintenance
- Landscape consultations
- Soil testing and remediation



Successful Partnerships

- The Energy Exchange
- City of Milwaukee Department of Public Works – Forestry Division
- City of Milwaukee Office of Environmental Sustainability
- Arborscape, Inc.
- Simon Landscaping
- The Green Team

Other Credentials

- Member, **Wisconsin Landscape Contractors' Association**, Milwaukee Chapter

Scope of Commercial Work

- Construction, installation and maintenance of bioretention facilities at Pabst Brewery redevelopment phase IV, Sherman Boulevard reconstruction project (\$125,000)
- Partner on citywide Bioretention Facilities Maintenance Contract, City of Milwaukee (\$110,000)
- 3-year landscape maintenance agreement for Wheaton Franciscan Healthcare's Corporate Headquarters (5-acre campus in Glendale, WI; contract amount approximately \$100,000)
- 3-year landscape maintenance agreement for Aurora Healthcare at 5 metro-Milwaukee locations (contract amount approximately \$60,000)
- Landscape installations at 17 residential properties through a WHEDA tax credit housing development (scope of work totaling approximately \$85,000)
- Landscape installation of Ezekiel Gillespie Pocket Park, City of Milwaukee Office of Environmental Sustainability (scope totaling approximately \$50,000)
- Landscape maintenance for two WHEDA tax credit scattered site housing developments (totaling approximately \$35,000)

Staff

- Residents of Milwaukee's Central City
- Training with MATC's Landscape Horticulture program
- **RPP Certifications**
- **Section 3 Employee Certifications**

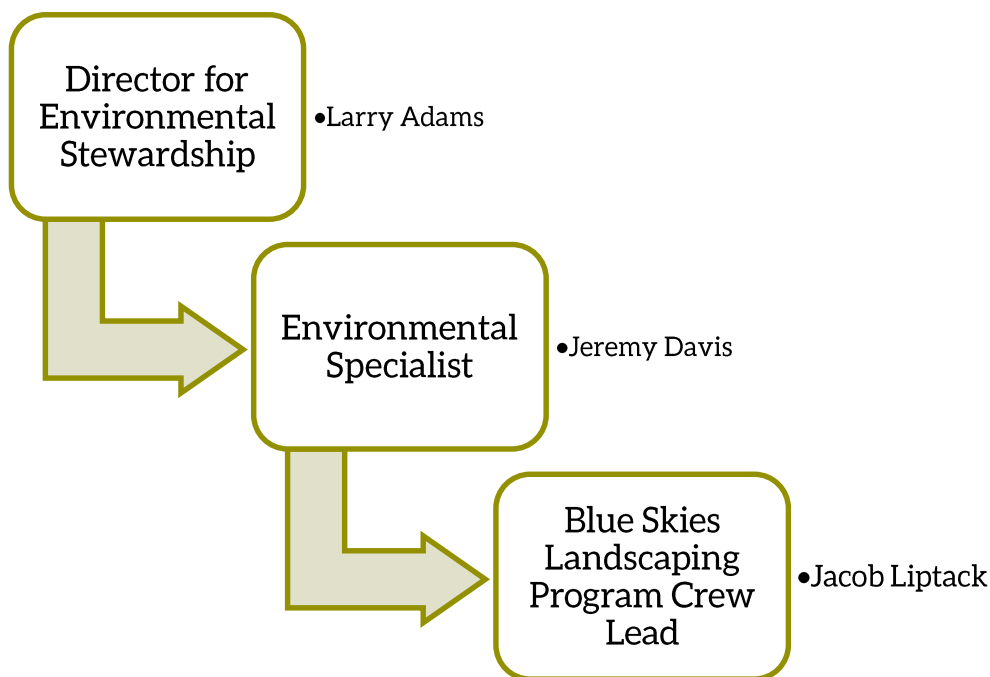
Customer Service Approach

Blue Skies Landscape contracts are governed by Walnut Way Conservation Corp.'s working principles:

- *Understand the call for collective action with results that build community capacity and sustainability.*
- *Establish right relations that are respectful, honest and transparent.*
- *Operate from abundance to share resources and a passion for common good.*
- *Prepare for tasks by building consensus and producing a clearly articulated plan.*
- *Perform based on respect of self and others to achieve goals.*

Organizational Chart

Blue Skies follows a rigorous chain of command led by Larry Adams, Director for Environmental Stewardship. We maintain high standards of work and communication, and seek to maintain and grow right relationships in the Milwaukee community.



Contact Us

For questions, additional information, or a quote or estimate, please contact Larry Adams, Director for Environmental Stewardship: larry@walnutway.org; and: Jeremy Davis, Environmental Specialist: jeremy@walnutway.org.

JEREMY DAVIS

2350 N. 16th St. Milwaukee, WI 53206 | 678.770.7647 | jeremy@walnutway.org

EXPERIENCE

- | | |
|----------------|--|
| 2010 - Present | Environmental Specialist, <i>Walnut Way Conservation Corp.</i> <ul style="list-style-type: none">· Environmental programs manager· Blue Skies Landscaping program manager: job training and employment program focused on sustainable landscaping in Metropolitan Milwaukee· Manage environmental innovations on Walnut Way's campus, including urban agriculture, permaculture, water management, sustainable systems planning |
| 2006 - 2010 | Small Business Advisor, <i>US Peace Corps - Ghana Post</i> <ul style="list-style-type: none">· Business adviser to small rural enterprises· Focus on sustainable tourism development |
| 1997 - 2001 | Assistant Manager, <i>Marietta Nursery Company</i> <ul style="list-style-type: none">· All aspects of nursery management, including sales, inventory, plant health, irrigation |

EDUCATION

- | | |
|------|--|
| 2005 | BBA, Banking & Finance, <i>University of Georgia</i> |
| 2012 | Masters of Urban Planning, <i>University of Wisconsin Milwaukee</i> |

TRAINING

- Courses at MATC Landscape Horticulture Program
- Courses at University of Georgia Horticulture Program
- Growing Power From the Ground Up Workshops
- Energy Exchange University: GI Installation and Maintenance
- Reinders Green Industry Conference
-

WORK EXPERIENCE

Walnut Way Conservation Corp. - Blue Skies Landscaping Program: Crew Leader

- Oversee crew on landscape maintenance and construction contracts
- Construction including green infrastructure

Green Team: Snow Removal Crew Leader / 2013-2014

- Manage all aspects of snow removal service
- Schedule and coordinate staff
- Manage billing and contracts

Earthcare Natural Lawn & Landscapes / 2011-present

Promotions: Landscaper 2011, promoted to Manager 2012-present

Worked as landscaper and manager to combine organic maintenance with landscape design centered around native plants and natural forms.

- Manage and maintain Earthcare's commercial and residential contracts both administratively and on site including:
 - Billing, client contact and scheduling
- Manage staff and coordinate daily landscape routes
- Operation and Maintenance of all Landscape equipment and vehicles
- Manage all aspects of snow removal service
- Hoop-House Management and Micro Green trials
- Pruning, seeding and aerating
- Installing plant and vegetable beds

Milwaukee County Parks: Park Worker III / 2008-2011

Work on all aspects of park / grounds maintenance as well as large events.

- Beautify Milwaukee lakefront parks
- Park Maintenance: Lawn Mowing, String Trimming, Leaf Clean up, Tree Trimming
- Rental Hall Maintenance

Milwaukee PC: Shipping and Receiving / 2004-2008

Managed all incoming and outgoing deliveries in the Shorewood warehouse location.

Boy Scouts of America / 2002-2004

Cub Scout youth leader. Working in schools to bring awareness about the cub scout programs in communities.

LICENSES

Pesticide Applicator License: Turf & Landscape (3.0)

EQUIPMENT

- | | |
|---------------------|---|
| • Aerator | • Hedge Trimmer |
| • Tiller | • Toro Dingo |
| • Sod Cutter | • Commercial Spreaders |
| • Chain Saw | • Slit Seeder |
| • Back-Pack Blowers | • Commercial Lawn Mowers (Zero turn, walk-behinds |
| • Dethatcher | & Large Scale 10ft+) |
| • Compost Spreader | |

PROFESSIONAL SKILLS

- Quickbooks
- Salesforce
- Microsoft Office
- Office Management
- Computer Management / Troubleshooting
- Adobe Photoshop
- Adobe Illustrator
- Adobe Premier (Video Editor)
- Adobe After Effects
- Photography
- Videography

EDUCATION

University of Wisconsin Milwaukee / 2002-04

Undergrad / Intro Visual Arts

Milwaukee Area Technical College / 2005

Information Technologies

Milwaukee High School of the Arts / 2002

Visual Arts

VOLUNTEER

Martin Luther King Day Food Justice Event, at Body and Arts Healing Center – Jan. 2014, youth art volunteer:

- Taught printmaking activities to youth surrounding food justice concepts

Documentary Film “Burma, Wisconsin” - Technical Director: Led the technical aspects of creating the documentary film for the International Institute of Wisconsin in collaboration with Public Allies

- Coordinated all aspects of production including sound, cinematography, editing and credits
- Managed all film shoots and conducted the cinematography scenes
- Trained team members on camera usage and editing software

Walnut Way Conservation Corporation

Harvest Day 2010, '11, '12, '13

- Assisted with youth activities, set up, and clean up
- Took photographs of the event for organization

Neighborhood Lift Up 2010, '11, '12, '13

- Took photographs and video of the event for organization
- Assisted with clean up

Healthy Neighborhood Celebration at Eagle Foods

- Conducted face-painting activities

Report to the Community, '11, '12

- Took photographs for event

Youth Programming:

- Taught Capoeira class to Walnut Way 4-H Club
- Chaperoned and drove youth for field trip to Great America

Gardening and Market

- Assisted with harvesting and getting ready for the market on occasion

Habitat for Humanity / 2002 – Dry-walling, wiring, demolition.

Boy Scouts of America / 2001-2002 – Youth Leader: Junior Leadership Training Camp (JLTC)



**REQUEST FOR QUALIFICATIONS
DISTRICT GREEN INFRASTRUCTURE FUNDING PROGRAMS
GREEN VENDOR PRE-QUALIFICATION LIST
RFQ No. P-2634**

INTRODUCTION

The Milwaukee Metropolitan Sewerage District (DISTRICT) is seeking A Statement of Qualifications (SOQ) from vendors that specialize in green infrastructure to establish a pre-qualified list of Green Vendors to construct green infrastructure (GI) within or draining to the DISTRICT's Service Area. A Green Vendor is defined as any consultant, contractor, supplier or non-profit organization that provides services related to GI, including but not limited to design, installation, maintenance, and product sales. GI is defined by the US Environmental Protection Agency as "an approach to wet weather management that is cost-effective, sustainable, and environmentally friendly. GI management approaches and technologies infiltrate, evapotranspire, capture and reuse stormwater to maintain or restore natural hydrologies." Only those vendors that are pre-qualified will be provided the opportunity to be included on the DISTRICT's Green Vendor List. The Green Vendor List is meant to be a resource to DISTRICT Funding partners and community members looking to install green infrastructure. Vendors currently on the list, that wish to remain on the list, will be required to submit the qualifications that the DISTRICT is requesting in this Request for Qualifications (RFQ).

The DISTRICT regularly provides partnership funding to increase GI implementation and innovation within its service area through various GI funding programs. GI projects that receive funding are consistent with the DISTRICT's 2035 Vision and Strategic Objectives that is the DISTRICT's long-range approach to eliminate sewer overflows, improve water quality, and incorporate an overall triple bottom line sustainable approach to the way the DISTRICT operates. The DISTRICT's interest in GI is to increase the implementation of innovative approaches to wet weather management that are cost-effective, sustainable, and environmentally friendly. The DISTRICT is working to ensure quality GI projects for its investment. Through the development of the Green Vendor List, the DISTRICT is attempting to elevate the standards of the GI product, design, construction, and maintenance industry.

A pre-qualified vendor will have experience and resources necessary to complete GI projects as determined by the DISTRICT in accordance with the evaluation criteria described in this RFQ. Vendors that wish to be considered for pre-qualification must submit a completed application in accordance with the instructions listed, complete the ½-day GI workshop, and agree to allow DISTRICT-funded project reviews by DISTRICT funding partners that may be posted on the Green Vendor List Webpage.

Vendors responding to this RFQ do so with the understanding that they are not guaranteed an opportunity to bid on future contracts, nor are they guaranteed the award of work, and must complete a half-day workshop on green infrastructure design and installation conducted by the DISTRICT. The DISTRICT will be soliciting feedback from Funding partners (Owners) on DISTRICT-supported projects, and this information may be used as the project is highlighted in DISTRICT published material online. Owner-provided feedback may be considered as the Green Vendor List is annually reviewed and updated. Additionally, in order to be considered a pre-qualified Green Vendor on the DISTRICT's Green Vendor List, Vendors will need to provide consent to the DISTRICT to post the DISTRICT partners' reviews of green vendor performance on the DISTRICT's Green Vendor

List Webpage. This means that all DISTRICT Funding partners, public and private, that partner with the DISTRICT will be given the opportunity to review and publicly share their review of their experience with the green consultant/contractor. All posted reviews will only be applicable to DISTRICT-funded projects. Vendors that are given pre-qualified status may have their applications available for viewing on the DISTRICT's Green Vendor Webpage for public viewing.

The DISTRICT reserves the right to remove the entire pre-qualification list of Vendors on the Green Vendor List at any time. Vendors are also advised that pre-qualification is not a determination of responsibility. Inclusion on the list will not constitute an endorsement by the DISTRICT.

Pre-qualified Vendors will be invited to green vendor networking activities conducted by the DISTRICT. Feedback on your application can be made available upon request.

DISTRICT will only consider SOQ's from Vendors who meet the following criteria:

1. The submitting vendor must provide a completed Qualifications Worksheet (**see Attachment A**).
2. The submitting vendor must agree to have the DISTRICT Partner's reviews of DISTRICT-funded projects posted on the Green Vendor List Webpage and/or available upon request.
3. The submitting vendor must complete a ½-day workshop on green infrastructure design, installation, and contracting.

SUBMITTAL REQUIREMENTS

All questions regarding the pre-qualification process shall be sent to James P. Morgan, Senior Contract Administrator, at jmorgan@mmsd.com.

Completed Statement of Qualifications shall include:

- The Qualification Worksheet
- The Green Vendor List Consent Form
- The Certification of Attendance for the DISTRICT for the DISTRICT's Green Infrastructure Contracting Workshop.

SOQ's must be submitted electronically in .pdf format. All submissions should be in **one** PDF document. Please check that all files are easily accessible.

Vendors must submit their SOQ's (electronic submission, PDF format) no later than 1:00 p.m., local Milwaukee time, on April 1, 2015 to:

Mr. James P. Morgan
Jmorgan@mmsd.com
Senior Contract Administrator
Milwaukee Metropolitan Sewerage District
260 West Seeboth Street
Milwaukee, WI 53204-1446

Project Name: District Green Infrastructure Vendor Request for Qualifications (RFQ) for Green Infrastructure Funding Programs

Submittal Date: April 1, 2015

Vendor Name: Walnut Way Conservation Corp.

Please note that your SOQ may be made available for viewing on DISTRICT Green Vendor List Webpage for public view, should your organization be approved as a Green Vendor on the Green Vendor List.

GI WORK PERFORMED

There are nine types of green infrastructure that the DISTRICT regularly funds:

- | | |
|-----------------------|-------------------------|
| 1. Green Roofs | 5. Constructed Wetlands |
| 2. Stormwater Trees | 6. Cisterns |
| 3. Native Landscaping | 7. Soil Amendments |
| 4. Porous Pavement | 8. Rain Gardens |
| | 9. Bioswales |

The DISTRICT anticipates that the type of work conducted by qualifying Vendors would generally include, but are not limited to, the following types of work:

- 1) Green infrastructure design
- 2) Green infrastructure product sales
- 3) Green infrastructure construction including the following practices:
 - a) Excavation (for stormwater storage)
 - b) Storm drainage improvements
 - c) Surfacing
 - d) Horticulture
 - e) Landscaping improvements
 - f) Plumbing improvements for stormwater management or rainwater harvesting systems
 - g) Roofing improvements (Retrofit to include waterproofing membrane, root barrier, controlled flow drainage, green roof systems)
 - h) Soil amendments
 - i) Rainwater harvesting systems
- 4) Green infrastructure maintenance

COSTS FOR PREPARATION AND SUBMISSION OF QUALIFICATIONS

The DISTRICT accepts no liability for the costs and expenses incurred by the Vendors with any activities performed in connection with this process, including but not limited to preparing the submission of qualifications (SOQ), preparing responses for clarification, and attending the free GI Contracting Training Workshop.

EVALUATION

All SOQs will be reviewed by DISTRICT personnel who have the knowledge, expertise and experience in green infrastructure design, engineering, and installation to make a fair and reasonable determination of whether minimum criteria are met. SOQs will be evaluated based on the Vendor's ability to meet the criteria stated herein.

Vendors that do not meet the evaluation criteria as established in this section of the RFQ will not be offered the opportunity to be included in the DISTRICT's Green Vendor List which will be used as a resource to the DISTRICT's funding partners. Vendors shall provide all information necessary to demonstrate compliance with each evaluation criterion within their SOQ. Only complete SOQs will be reviewed. Detailed Evaluation Criteria are included in **Attachment B**.

The DISTRICT review team will look at the following criteria when considering Vendors for the Green Vendor List, please ensure that all of the information is included in the SOQ:

- 1) Vendor Qualifications and Experience (40 Points)

- a) Qualifications shall be demonstrated by providing descriptions of one to three projects, per GI type that the Vendor has checked as having experience in. If a Vendor has experience in only one (1) GI type, 3 project descriptions and references must be supplied for that GI type. Projects submitted must be at least 50% complete.
 - i) Project descriptions should be no more than 1 page per project.
 - b) Customer service approach: please provide an example of a conflict that arose during the course of a project and how that conflict was resolved. Please be detailed in your description of the issue and how it was resolved.
- 2) Vendor Project Management Team Qualifications (40 Points)
- a) Vendors must have an organizational structure that demonstrates the capacity to manage and/or implement green infrastructure projects. The following information must be provided to demonstrate the team's capacity in project delivery:
 - i) An organizational chart of key personnel (1 page maximum)
 - ii) For each key personnel, provide a resume (2 page maximum) demonstrating required experience and describing educational and professional qualifications (including certificates, training workshops, and most recent relevant experiences) for the green infrastructure specialties described.
- 3) Project References (20 Points)
- a) For each project referenced above you must provide a client reference. The DISTRICT may contact references and may post reference information.
 - i) Project references should include the following information:
 - (1) Project name and location
 - (2) Owners name and contact info

**REQUEST FOR QUALIFICATIONS
DISTRICT GREEN INFRASTRUCTURE FUNDING PROGRAMS
GREEN VENDOR PRE-QUALIFICATION LIST
RFQ No. P-2634**

ATTACHMENT A

QUALIFICATIONS WORKSHEET

VENDOR INFORMATION

Vendor Name:

Walnut Way Conservation Corp.

Address:

1836 W. Fond du Lac
Ave., Milwaukee WI
53205

Tax Identification #:

39-200785

Year Established:

2000

VENDOR's CONTACT PERSON:

Name:

Jeremy Davis

Title:

Environmental Specialist

Telephone #:

414.264.2326

Email:

jeremy@walnutway.org

RESOURCE INFORMATION

Scale of Work *(check all that apply)*

- ☐ **YES** Commercial / Industrial
- ☐ **YES** Multifamily
- ☐ **YES** Residential

Specialties *(check all that apply)*

- | | |
|--|---|
| <input type="checkbox"/> No Design | <input type="checkbox"/> YES Landscaping |
| <input type="checkbox"/> No Engineering | <input type="checkbox"/> YES Maintenance |
| <input type="checkbox"/> YES Construction | <input type="checkbox"/> YES Plumbing |
| <input type="checkbox"/> YES Downspouts and Gutters | |

GI Type *(check all that apply)*

- | | |
|--|---|
| <input type="checkbox"/> Not yet Green Roofs | <input type="checkbox"/> YES Cisterns |
| <input type="checkbox"/> YES Stormwater Trees | <input type="checkbox"/> YES Soil Amendments |
| <input type="checkbox"/> YES Native Landscaping | <input type="checkbox"/> YES Rain Gardens |
| <input type="checkbox"/> YES Porous Pavement | <input type="checkbox"/> |
| <input type="checkbox"/> YES Bioswale | |
| <input type="checkbox"/> No Constructed Wetlands | |
| <input type="checkbox"/> YES Other Urban fruit orchards, irrigation systems, soil testing | |

SWMBE Certified?

- ☐ Yes x **No**

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Stormwater Trees, Bioswales

Installation of 32 stormwater trees 2" caliper or greater, subcontracted partial construction of bioswales with two-year maintenance agreement in Sherman Blvd. medians from Chambers St. to Hampton Blvd.

Project Information:

Project Name: Sherman Boulevard Bioretention Facilities

Address/City/State/Zip: Sherman Boulevard, Chambers St. to Hampton Blvd., Milwaukee WI 53209-53210

Project Owner Information:

Owner's Name: City of Milwaukee Dept. of Public Works, Scott Baran

Address/City/State/Zip: 841 N. Broadway #501, Milwaukee WI 53202

Phone: 414.286.2489

Email: sbaran@milwaukee.gov

Project Construction Information:

Construction Management Vendor: LaLonde Contractors LLC

Project Manager Name: Mark LaLonde

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: mark@lciwi.com

Contract information (if applicable): Contract # 1410500

Final Contract Amount (contracted and amended if applicable): \$32,000.00

Construction Start date (contracted): Fall 2014

Construction Start date (actual): Fall 2014

Construction End date (contracted): Spring 2015

Construction End date (actual): Spring 2015

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Porous Pavement, Bioswale, Cistern

Installation of sidewalks and patios (approx. 1,000 SF), permeable brick paver; installation of overflow bioswale, installation of 1,000 gal. underground Aquablox rainwater catchment cistern

Project Information:

Project Name: Ezekiel Gillespie Park

Address/City/State/Zip: N. 14th St. and W. Wright St., Milwaukee WI 53206

Project Owner Information:

Owner's Name: City of Milwaukee OES, Tim McCollow

Address/City/State/Zip: 200 E. Wells St. #603, Milwaukee WI 53202

Phone: 414.286.3748

Email: timothy.j.mccollow@milwaukee.gov

Project Construction Information:

Construction Management Vendor: Simon Landscaping

Project Manager Name: Bryan Simon

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: simonland@sbcglobal.net

Contract information (if applicable): multiple

Final Contract Amount (contracted and amended if applicable): \$21,120.00

Construction Start date (contracted): Summer 2014

Construction Start date (actual): Summer 2014

Construction End date (contracted): Summer 2014

Construction End date (actual): Summer 2014

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Porous pavement, Bioswale, Cistern, Soil Amendments, Native Landscaping

Subcontracted partial construction of 10,000 gal. underground Aquablox cistern with overflow bioswale; 10,000 SF permeable paver parking lot, soil amendments with native landscaping

Project Information:

Project Name: 6th St. Green Corridor – Garden District Farmer's Market

Address/City/State/Zip: 4000 S. 6th St., Milwaukee WI 53221

Project Owner Information:

Owner's Name: Milwaukee County

Address/City/State/Zip: 901 N. 9th St., Milwaukee WI 53233

Phone:

Email:

Project Construction Information:

Construction Management Vendor: The Energy Exchange

Project Manager Name: Bryan Simon

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: bryan@energyexchangeinc.org

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable): \$6,101.40

Construction Start date (contracted): Fall 2014

Construction Start date (actual): Fall 2014

Construction End date (contracted): Spring 2015

Construction End date (actual): Spring 2015

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Stormwater Trees

Installation of approx. 200 stormwater trees, various commercial sites City-wide, as part of City of Milwaukee's urban tree canopy program.

Project Information:

Project Name: City of Milwaukee Urban Tree Canopy Program
Address/City/State/Zip: Various sites City-wide, Milwaukee WI

Project Owner Information:

Owner's Name: City of Milwaukee Dept. of Public Works, Scott Baran
Address/City/State/Zip: 841 N. Broadway #501, Milwaukee WI 53202
Phone: 414.286.2489
Email: sbaran@milwaukee.gov

Project Construction Information:

Construction Management Vendor: Energy Exchange Inc.
Project Manager Name: Bryan Simon
Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other
Email: bryan@energyexchangeinc.org
Contract information (if applicable):
Final Contract Amount (contracted and amended if applicable): \$1,775.00

Construction Start date (contracted): Spring 2014
Construction Start date (actual): Spring 2014
Construction End date (contracted): Spring 2014
Construction End date (actual): Spring 2014

Was the project completed on-time? ☒ Yes ☐ No; Explanation:
Was the project completed on-budget? ☒ Yes ☐ No; Explanation:
Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Stormwater Trees

Installation of 30 stormwater trees, various commercial sites City-wide, as part of City of Milwaukee's urban tree canopy program.

Project Information:

Project Name: City of Milwaukee DPW - Forestry

Address/City/State/Zip: Various sites City-wide, Milwaukee WI

Project Owner Information:

Owner's Name: City of Milwaukee Dept. of Public Works, Scott Baran

Address/City/State/Zip: 841 N. Broadway #501, Milwaukee WI 53202

Phone: 414.286.2489

Email: sbaran@milwaukee.gov

Project Construction Information:

Construction Management Vendor: Walnut Way Conservation Corp.

Project Manager Name: Jeremy Davis

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: jeremy@walnutway.org

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable): \$1,383.50

Construction Start date (contracted): Winter 2014

Construction Start date (actual): Winter 2014

Construction End date (contracted): Winter 2014

Construction End date (actual): Winter 2014

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Bioswales, Native Landscaping, Soil Amendments
Installation of over 500 shrubs and 4,000 perennials, newly constructed bioswales at the Pabst Brewery – Phase IV. Two-year extended maintenance contract.

Project Information:

Project Name: Pabst Phase IV

Address/City/State/Zip: Pabst Brewery redevelopment, Milwaukee WI 53205

Project Owner Information:

Owner's Name: City of Milwaukee Dept. of Public Works, Scott Baran

Address/City/State/Zip: 841 N. Broadway #501, Milwaukee WI 53202

Phone: 414.286.2489

Email: sbaran@milwaukee.gov

Project Construction Information:

Construction Management Vendor: LaLonde Contractors LLC

Project Manager Name: Mark LaLonde

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: mark@lciwi.com

Contract information (if applicable): Contract # 1410800

Final Contract Amount (contracted and amended if applicable): \$74,674.82

Construction Start date (contracted): Fall 2014

Construction Start date (actual): Fall 2014

Construction End date (contracted): Summer 2015

Construction End date (actual): Summer 2015

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Cisterns, Soil Amendments, Rain Gardens, Stormwater trees, Native Landscaping

Installation and ongoing maintenance of (4) cisterns totaling 3,800 gal. capacity, installation and maintenance of rain gardens and native landscaping sites, active composting facility and regular addition of soil amendments for urban agriculture, soil testing operation for nutrients, pH and contaminants, installation and maintenance of 7 urban fruit orchards.

Project Information:

Project Name: Walnut Way Conservation Corp. – Environmental Stewardship

Address/City/State/Zip: Scattered sites in the Lindsay Heights neighborhood, Milwaukee WI 53205-53206

Project Owner Information:

Owner's Name: Walnut Way Conservation Corp.

Address/City/State/Zip: 1836 W. Fond du Lac Ave., Milwaukee WI 53205

Phone: 414.264.2326

Email: jeremy@walnutway.org

Project Construction Information:

Construction Management Vendor: Walnut Way Conservation Corp.

Project Manager Name: Jeremy Davis

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: jeremy@walnutway.org

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable):

Construction Start date (contracted): ongoing

Construction Start date (actual):

Construction End date (contracted):

Construction End date (actual):

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Rain Gardens – construction and maintenance of 40 residential rain gardens in the Lindsay Heights neighborhood

Project Information:

Project Name: Walnut Way Conservation Corp. – Residential Rain Garden Program

Address/City/State/Zip: Scattered sites in the Lindsay Heights neighborhood, Milwaukee WI 53205-53206

Project Owner Information:

Owner's Name: Various residential property owners

Address/City/State/Zip: Walnut Way neighborhood, Milwaukee WI 53205

Phone: 414.264.2326

Email: jeremy@walnutway.org

Project Construction Information:

Construction Management Vendor: Walnut Way Conservation Corp.

Project Manager Name: Jeremy Davis

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: jeremy@walnutway.org

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable):

Construction Start date (contracted): Summer 2008

Construction Start date (actual): Summer 2008

Construction End date (contracted): Fall 2008

Construction End date (actual): Fall 2008

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

Experience

Project #1: Pabst Brewery Phase IV

Property Owner's: City of Milwaukee

Address/City/State/Zip: Pabst Brewery Redevelopment, Milwaukee, WI 53205

Type of green infrastructure installed (check all that apply):

- | | | |
|---|---------------------------------------|---|
| <input type="checkbox"/> Green roofs | <input type="checkbox"/> Rain Barrels | <input type="checkbox"/> Greenways |
| <input type="checkbox"/> Constructed wetlands | <input type="checkbox"/> Cisterns | <input type="checkbox"/> Rain Gardens |
| xNative Landscaping | xStormwater Trees | <input type="checkbox"/> Other, Click here to enter text. |
| <input type="checkbox"/> Porous Pavement | xBioswales | |

Project #2: Sherman Boulevard Bioretention Facilities

Property Owner's: City of Milwaukee

Address/City/State/Zip: Sherman Blvd. from Chambers St. to Hampton Blvd.

Type of green infrastructure installed (check all that apply):

- | | | |
|---|---------------------------------------|---|
| <input type="checkbox"/> Green roofs | <input type="checkbox"/> Rain Barrels | <input type="checkbox"/> Greenways |
| <input type="checkbox"/> Constructed wetlands | <input type="checkbox"/> Cisterns | <input type="checkbox"/> Rain Gardens |
| xNative Landscaping | xStormwater Trees | <input type="checkbox"/> Other, Click here to enter text. |
| <input type="checkbox"/> Porous Pavement | xBioswales | |

Project #3: Walnut Way Conservation Corp. – Environmental Campus

Property Owner's: Walnut Way Conservation Corp.

Address/City/State/Zip: Scattered sites in Lindsay Heights neighborhood, 53205-53206

Type of green infrastructure installed (check all that apply):

- | | | |
|---|-------------------|---|
| <input type="checkbox"/> Green roofs | xRain Barrels | <input type="checkbox"/> Greenways |
| <input type="checkbox"/> Constructed wetlands | xCisterns | xRain Gardens |
| xNative Landscaping | xStormwater Trees | xOther, Soil facility – composting and soil testing |
| <input type="checkbox"/> Porous Pavement | xBioswales | |

Project #4: Ezekiel Gillespie Park

Property Owner's: City of Milwaukee

Address/City/State/Zip: N. 14th St. and W. Wright St., Milwaukee 53206

Type of green infrastructure installed (check all that apply):

- | | | |
|---|---------------------------------------|---|
| <input type="checkbox"/> Green roofs | <input type="checkbox"/> Rain Barrels | <input type="checkbox"/> Greenways |
| <input type="checkbox"/> Constructed wetlands | xCisterns | <input type="checkbox"/> Rain Gardens |
| xNative Landscaping | xStormwater Trees | <input type="checkbox"/> Other, Click here to enter text. |
| xPorous Pavement | xBioswales | |

Project #5: 6th Street Green Corridor – Garden District Farmer's Market

Property Owner's: Milwaukee County

Address/City/State/Zip: 4000 S. 6th St., Milwaukee WI 53221

Type of green infrastructure installed (check all that apply):

- | | | |
|---|---------------------------------------|---------------------------------------|
| <input type="checkbox"/> Green roofs | <input type="checkbox"/> Rain Barrels | <input type="checkbox"/> Greenways |
| <input type="checkbox"/> Constructed wetlands | xCisterns | <input type="checkbox"/> Rain Gardens |
| xNative Landscaping | xStormwater Trees | <input type="checkbox"/> Other |
| xPorous Pavement | xBioswales | |

**REQUEST FOR QUALIFICATIONS
DISTRICT GREEN INFRASTRUCTURE FUNDING PROGRAMS
GREEN VENDOR PRE-QUALIFICATION LIST
RFQ No. P-2634**

ATTACHMENT B

EVALUATION CRITERIA

Rating	Vendor Qualifications and Experience	Vendor Project Management Team Qualifications	Project References
Outstanding: (100% of Points)	<p>Statement of Qualifications provides good material, meets all requirements, is very desirable, and contains a response that is clearly superior.</p> <p><u>Positive Indicators:</u></p> <ol style="list-style-type: none"> 1. Significant projects in key areas 2. Organizational depth and scope 3. Previous assignments of like nature 4. Team has collaborated on previous projects 5. Customer service approach is thorough 	<p>Statement of Qualifications provides good material, meets all requirements, is very desirable, and contains a response that is clearly superior.</p> <p><u>Positive Indicators:</u></p> <ol style="list-style-type: none"> 1. Project Manager(s) are experienced in critical areas 2. PMs have managed similar sized projects 3. Key personnel are experienced in all selected GI areas 4. Specialists to assist team are available 5. Experience with similar projects 6. Commitment/dedication of resources 	<p>Statement of Qualifications provides good material, meets all requirements, is very desirable, and contains a response that is clearly superior.</p> <p><u>Positive Indicators:</u></p> <ol style="list-style-type: none"> 1. Provided references for significant projects in key areas 2. References have projects that have reached more than 50% completion 3. References are from previous assignments of like nature
Adequate to Good: (60% to 80% of Points)	<p>Statement of Qualifications, in general, satisfies the RFQ requirements and provides information on capabilities. Half or more of the positive indicators noted above are met. No major deficiencies noted.</p>	<p>Statement of Qualifications, in general, satisfies the RFP requirements. Half or more of the positive indicators noted above are met. No major deficiencies noted.</p>	<p>Statement of Qualifications, in general, satisfies the RFP requirements and provides information on capabilities, resumes, and similar types of projects. Half or more of the positive indicators noted above are met. No major deficiencies noted.</p>
Marginal: (30% to 40% of Points)	<p>Statement of Qualifications does not supply adequate description of the qualifications of team, experience, and/or case histories. Less than ½ of positive indicators listed above are met.</p> <p><u>Negative Indicators include, but are not limited to:</u></p> <ol style="list-style-type: none"> 1. Projects not related to RFQ 2. Excessive use of subcontracts 3. Work experience not related 	<p>Statement of Qualifications does not supply adequate description of the qualifications of project manager, key personnel, resumes of people and/or case histories. Less than ½ of positive indicators listed above are met.</p> <p><u>Negative Indicators include, but are not limited to:</u></p> <ol style="list-style-type: none"> 1. Limited experience of the PMs 2. Poor reference checks 3. Projects not related to RFQ 4. Inadequate resources 	<p>Statement of Qualifications does not supply adequate description of the qualifications of team, experience, personnel, resumes or project experience. Less than ½ of positive indicators listed above are met.</p> <p><u>Negative Indicators include, but are not limited to:</u></p> <ol style="list-style-type: none"> 1. References not related RFQ
Unacceptable: (0 Points)	<p>Statement of Qualifications fails to provide pertinent information, or provides information that cannot be understood.</p>	<p>Statement of Qualifications fails to provide pertinent information, or provides information that cannot be understood.</p>	<p>Statement of Qualifications fails to provide pertinent information, or provides information that cannot be understood.</p>