

**REQUEST FOR QUALIFICATIONS
DISTRICT GREEN INFRASTRUCTURE FUNDING PROGRAMS
GREEN VENDOR PRE-QUALIFICATION LIST
RFQ No. P-2634**

ATTACHMENT A

QUALIFICATIONS WORKSHEET

VENDOR INFORMATION

Vendor Name:

American Hydrotech, Inc

Address:

303 E. Ohio Street Suite 2700 Chicago, IL 60611

Tax Identification #:

36-2927420

Year Established:

1977

VENDOR's CONTACT PERSON:

Name:

Kevin M. Serena

Title:

Garden Roof Technical Sales Coordinator

Telephone #:

312-337-4998

Email:

kserena@hydrotechusa.com

RESOURCE INFORMATION

Scale of Work *(check all that apply)*

- Commercial / Industrial
- Multifamily
- Residential

Specialties *(check all that apply)*

- Design
- Engineering
- Construction
- Downspouts and Gutters
- Landscaping
- Maintenance
- Plumbing

GI Type *(check all that apply)*

- Green Roofs
- Stormwater Trees
- Native Landscaping
- Porous Pavement
- Constructed Wetlands
- Other [Click here to enter text.](#)
- Cisterns
- Soil Amendments
- Rain Gardens
- Bioswales

SWMBE Certified?

- Yes
- No

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete.

Fill out this form for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Green Roof. This was an extensive green roof that was planted with sedum cuttings and inter-planted with grasses.

Project Information:

Project Name: Milwaukee Library Central Branch

Address/City/State/Zip: Milwaukee, WI

Project Owner Information:

Owner's Name: [Click here to enter text.](#)

Address/City/State/Zip: [Click here to enter text.](#)

Phone: [Click here to enter text.](#)

Email: [Click here to enter text.](#)

Project Construction Information:

Construction Management Vendor: FJA Christensen was the roofing contractor. PH: 414-445-4141.

Project Manager Name: [Click here to enter text.](#)

Project Manager's Vendor history: currently employed no longer employed other [Click here to enter text.](#)

Email: [Click here to enter text.](#)

Contract information (if applicable): [Click here to enter text.](#)

Final Contract Amount (contracted and amended if applicable): [Click here to enter text.](#)

Construction Start date (contracted): N/A

Construction Start date (actual): Green Roof started in Fall 2009

Construction End date (contracted): N/A

Construction End date (actual): Green Roof finished Spring 2010

Was the project completed on-time? Yes No; Explanation: N/A

Was the project completed on-budget? Yes No; Explanation: N/A

Was the project completed to the owner's satisfaction? Yes No; Explanation: N/A. In all of the articles I have seen written on the Library, it seems like they are happy with their vegetated roof. They do tours of the roof to show it off as well.



Type of Green Infrastructure(s): Green Roof. This was a lawn green roof assembly.

Project Information:

Project Name: University Club Tower
Address/City/State/Zip: Milwaukee, WI

Project Owner Information:

Owner's Name: Click here to enter text.
Address/City/State/Zip: Click here to enter text.
Phone: Click here to enter text.
Email: Click here to enter text.

Project Construction Information:

Construction Management Vendor: JH Findorff & Sons was the GC. PH: 414-272-8788.
Project Manager Name: Click here to enter text.
Project Manager's Vendor history: currently employed no longer employed other Click here to enter text.
Email: Click here to enter text.
Contract information (if applicable): Click here to enter text.
Final Contract Amount (contracted and amended if applicable): Click here to enter text.

Construction Start date (contracted): N/A
Construction Start date (actual): Spring 2008
Construction End date (contracted): N/A
Construction End date (actual): Spring 2008

Was the project completed on-time? Yes No; Explanation: N/A
Was the project completed on-budget? Yes No; Explanation: N/A
Was the project completed to the owner's satisfaction? Yes No; Explanation: N/A



Type of Green Infrastructure(s): Green Roof. This was an extensive green roof assembly. This utilized sedum carpet for the vegetation.

Project Information:

Project Name: Soldiers and Sailors Museum. This was an extensive green roof assembly. This utilized sedum carpet for the vegetation.

Address/City/State/Zip: Pittsburgh, PA

Project Owner Information:

Owner's Name: Soldiers and Sailors Memorial Hall & Museum Trust

Address/City/State/Zip: 4141 Fifth Ave Pittsburgh, PA 15213

Phone: 412-621-4253 ext 225

Email: Click here to enter text.

Project Construction Information:

Construction Management Vendor: Click here to enter text.

Project Manager Name: Click here to enter text.

Project Manager's Vendor history: currently employed no longer employed other Click here to enter text.

Email: Click here to enter text.

Contract information (if applicable): Click here to enter text.

Final Contract Amount (contracted and amended if applicable): Click here to enter text.

Construction Start date (contracted): N/A

Construction Start date (actual): Summer 2013

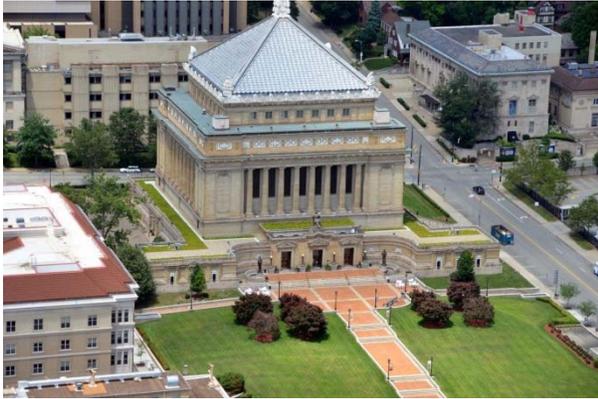
Construction End date (contracted): N/A

Construction End date (actual): Fall 2013

Was the project completed on-time? Yes No; Explanation: N/A

Was the project completed on-budget? Yes No; Explanation: N/A

Was the project completed to the owner's satisfaction? Yes No; Explanation: N/A



Additional General Project Information:

As a manufacturer a lot of the project specific information is not available to us. We work as a resource for Architect's and Landscape Architect's. We review drawings and project specifications. Once a project is designed and goes out to bid we are typically only dealing with our roofing and landscaping contractors. We have approved applicators that have been trained on correct installation and maintenance of vegetated roofs. Projects budgets, schedules, contract amounts, etc is not information we are typically privy to. We sell the products but do not manage the projects.

We supply the waterproofing membrane all the way up through the growing media and extensive vegetation. We then offer a single source warranty including water tightness warranty, removal and replacement of the overburden should a warranted repair to the waterproofing need to take place, thermal value of the insulation, wind blow-off warranty as well as a plant thrive and coverage warranty on the extensive vegetation if we supply that as well.

We have been supplying green roofs since 1997. We have been at it longer than anyone else in our industry and remain the industry leader. In the application, three projects are listed that we have completed; however, we have supplied thousands of green roof projects across the country.

We also met with Christopher Schultz and others at MMSD in 2013 to discuss specific stormwater management performance of green roofs. We have software that looks at our specific products, project specific information and local climatic data and are able to produce retention and detention rates for a project's green roof. We also worked closely with DDOE on helping them develop their green roof performance requirements.

Please visit our website (www.hydrotechusa.com) to view a more in depth list of the projects we have been involved in.

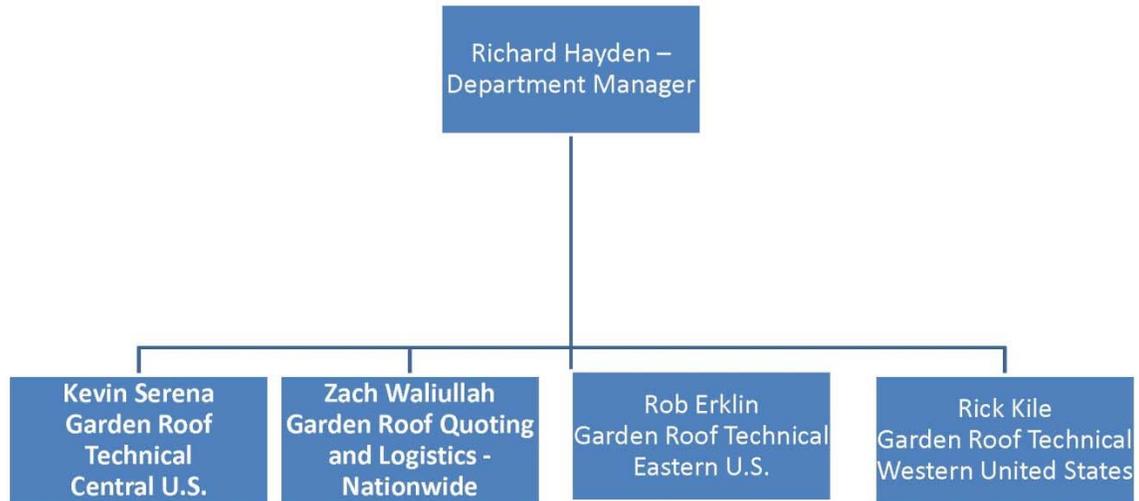
Customer Service Approach:

American Hydrotech emphasizes the importance of great customer service. There are a few ways we approach customer service. First, with architects and landscape architects we emphasize getting them timely, correct information when they are working on their designs. We work closely with our roofing and landscape contractors from the time they are working on their bid until the time they finish installing material. We also take great pride in the long term success of a project. There have been multiple occasions where we supplied a green roof and the owner opted out of our warranty. For different reasons (typically lack of maintenance) the roofs have had failures. Even though we are not providing a warranty on the roof we still step in and support not only financially, but also offer up our time and knowledge in order to help come up with a plan of action to remedy the roof. Many of our industry partners and contacts attest to the fact that we follow the long-term performance of our projects with more diligence and care than most.

An example of our commitment to a high standard of customer service can be seen in an instance of conflict resolution. A specific issue that came up on a project was a plant delivery that arrived later than scheduled to a jobsite due to a mechanical issue with the truck. Obviously, no one has control of trucking issues that cause delays. That being said, the contractor still had a crane reserved for the day and a crew on site waiting to install the plants. They incurred extra costs due to the late shipment which they then back-charged to Hydrotech. Although we do not guarantee shipments, we did not want the contractor to bear the total costs caused by the delay. After a discussion with the contractor and shipper (plant nursery), we agreed to splitting the unexpected additional costs three ways between the contractor, ourselves and the nursery. We believe that long-term, positive relationships with customers and suppliers are drivers for long-term growth and success of all the parties.

Organizational Chart:

American Hydrotech Garden Roof Department



Resumes of Key Personnel:

The key personnel in regards to green roofs in Milwaukee are listed below with their resume / job description. Rob Erklin and Rick Kile who are also listed in the organizational chart do not handle the central part of the country but are available resources as well.

Richard Hayden, RLA, ASLA, CLARB, GRP
Garden Roof Department Manager
American Hydrotech, Inc.

November 2010 – Present (4 years 5 months)

As the Garden Roof Department Manager, I am responsible for the performance of the Garden Roof Department team during the installation of Garden Roofs across the United States. We work to assist contractors, building owners, architects, landscape architects and engineers in the implementation of their Garden Roof projects. As the Manager, I am responsible for new product development, expansion of the Garden Roof concept to new

users and spreading the word on the benefits of Garden Roofs as an environmental and aesthetic benefit to building owners, users and the cities.

Member of the Board of Directors

Green Roofs for Healthy Cities

October 2013 – Present (1 year 6 months)

Senior Landscape Architect/Infrastructure Designer

TERRA Engineering, Ltd.

November 2009 – November 2010 (1 year 1 month)

Established permanent landscape architecture practice at Terra Engineering to address the firm's wide public and private clientele. Projects includes:

Vice President

Hitchcock Design Group

December 2007 – July 2009 (1 year 8 months)

Principal-in-Charge of Urban Studio and responsible for maintaining and developing municipal clients, review of design concepts and detailing and project and studio manpower management. Projects ranged from riverwalks, streetscapes, public spaces and private sector development clients.

Principal

DLK Civic Design

January 2005 – August 2007 (2 years 8 months)

Principal-in-Charge of the Landscape Architecture practice and responsible for studio manpower management, maintaining and developing new clients as well as design review. Involved in wide ranging project types including urban design, infrastructure design, transit, streetscapes, and private sector clients in commercial and residential developments

Principal

Hayden Bulin Larson Design Group

January 1997 – January 2005 (8 years 1 month)

One of the founding partners in this firm and responsible for development of business model, development and maintenance of new clients in the public and private sectors as well as day-to-day business and project management. Wide range of project types including park and recreation, infrastructure projects, bridges, medianscapes, streetscapes, and private sector clients in commercial and residential developments.

Kevin Serena, GRP, LEED Green Associate

Technical Sales Coordinator

American Hydrotech, Inc.

November 2011 – Present (3 years 5 months)

-Close coordination with the Hydrotech regional and district sales managers and independent sales representatives in the territory.

-Regular and close interaction with Department manager to discuss potential issues and

opportunities within the territory.

- Providing technical sales support to Hydrotech Sales Force
- Traveling to the territories to assist in making presentations in support of the Hydrotech sales efforts.
- Leadership in numerous Garden Roof Department projects including new green roof plant investigations, plant nutrition and growing media dynamics.
- Coordination with Hydrotech's Garden Roof suppliers of plant materials, growing media blends and related green roof elements.
- Assistance in resolving any issues that occur with projects within territory.
- Certified GRP (Green Roof Professional)
- LEED Green Associate

Garden Roof Associate
American Hydrotech, Inc.

March 2009 – November 2011 (2 years 9 months)

- Quoting garden roof components to contractors
- Tracking quoted projects from bid date to completion including data base management
- Responsible for keeping the quoting and filing of the department organized and efficient
- Assist customer service department with order fulfillment and logistics as needed

Zach Waliullah, GRP
Garden Roof Associate
American Hydrotech, Inc.

August 2012 – Present (2 years 8 months)

- Quoting garden roof components to contractors
- Tracking quoted projects from bid date to completion including data base management
- Responsible for keeping the quoting and filing of the department organized and efficient
- Assist customer service department with order fulfillment and logistics as needed
- Certified GRP (Green Roof Professional)