

Milwaukee Metropolitan Sewerage District

Green Infrastructure Vendor Request for Qualifications (RFQ) for Green Infrastructure Green Vendor List

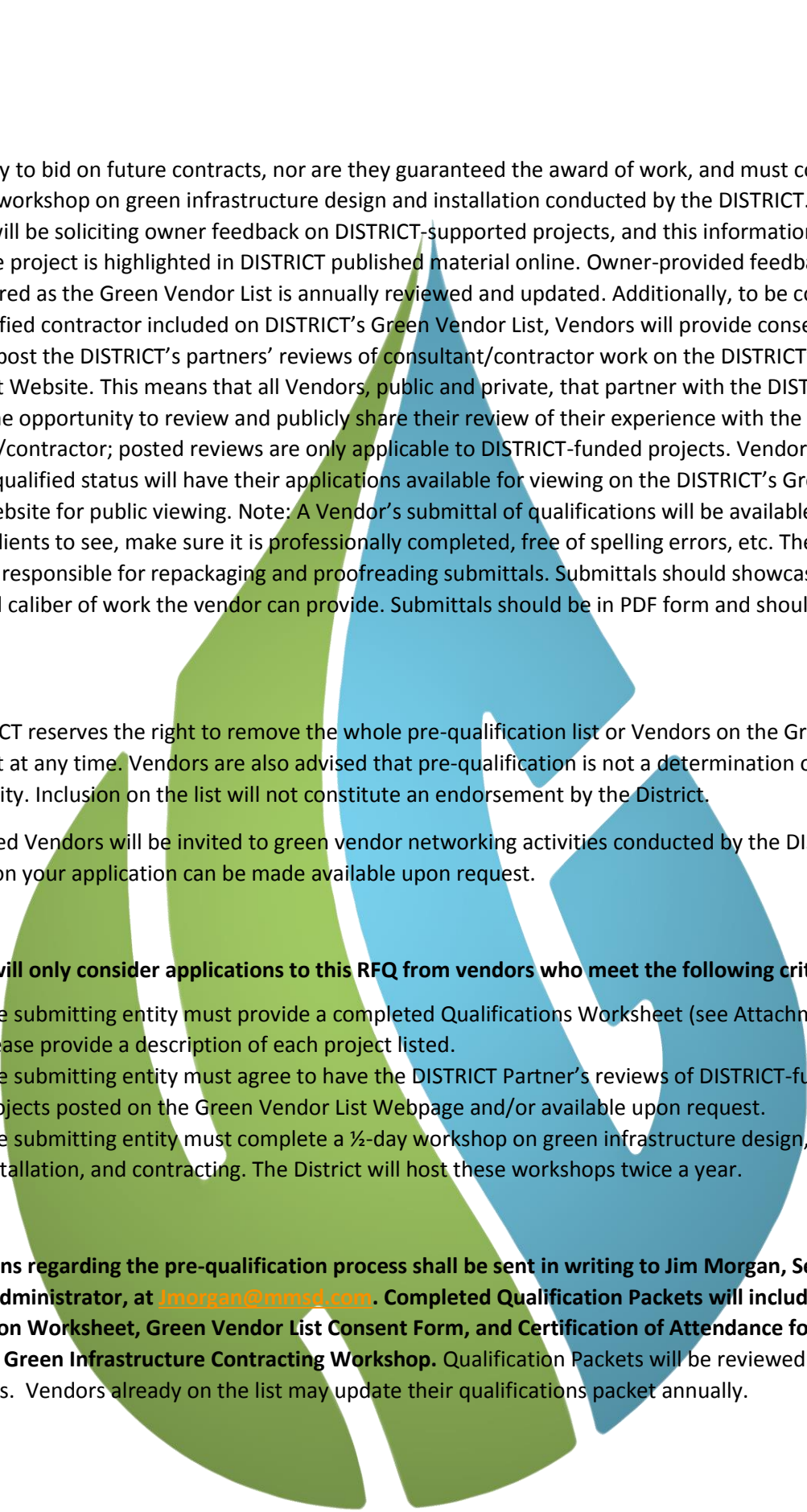
INTRODUCTION

The Milwaukee Metropolitan Sewerage District (DISTRICT) is seeking qualifications from vendors that specialize in green infrastructure to establish a pre-qualified list of Vendors to construct green infrastructure (GI) within or draining to the DISTRICT's Service Area. Vendor is defined as any Vendor or non-profit that provides services related to GI, including but not limited to design, installation, maintenance, and product sales. GI is defined by the US Environmental Protection Agency as "an approach to wet weather management that is cost-effective, sustainable, and environmentally friendly. GI management approaches and technologies infiltrate, evapotranspire, capture and reuse stormwater to maintain or restore natural hydrologies." Only those vendors that are pre-qualified will be provided the opportunity to be included on the DISTRICT's Green Vendor List. The Green Vendor List is meant to be a resource to DISTRICT partners and community members looking to install green infrastructure. Vendors currently on the list, that wish to remain on the list, will be required to submit the qualifications that the District is requesting in this RFQ.

The DISTRICT regularly provides partnership funding to increase GI implementation and innovation within its service area through various GI funding programs. GI projects that receive funding are consistent with the DISTRICT's 2035 Vision and Strategic Objectives that is the DISTRICT's long-range approach to eliminate sewer overflows, improve water quality, and incorporate an overall triple bottom line sustainable approach to the way the DISTRICT operates. The DISTRICT's interest in GI is to increase the implementation of innovative approaches to wet weather management that are cost-effective, sustainable, and environmentally friendly. The DISTRICT is working to ensure quality GI projects for its investment. Through the development of the Green Vendor List, the DISTRICT is attempting to elevate the standards of the GI product, design, construction, and maintenance industry.

A pre-qualified vendor will have experience and resources necessary to complete GI projects as determined by the DISTRICT in accordance with the evaluation criteria described in this RFQ. Vendors that wish to be considered for pre-qualification must submit a completed application in accordance with the instructions listed, complete a ½-day GI workshop hosted by the District, and agree to allow DISTRICT-funded project reviews by DISTRICT funding partners that may be posted on the Green Vendor List Webpage. **Workshops will be held twice a year**, dates will be provided to those who provide a submittal of qualifications.

Vendors responding to this RFQ do so with the understanding that they are not guaranteed an



opportunity to bid on future contracts, nor are they guaranteed the award of work, and must complete a half-day workshop on green infrastructure design and installation conducted by the DISTRICT. The DISTRICT will be soliciting owner feedback on DISTRICT-supported projects, and this information may be used as the project is highlighted in DISTRICT published material online. Owner-provided feedback may be considered as the Green Vendor List is annually reviewed and updated. Additionally, to be considered a pre-qualified contractor included on DISTRICT's Green Vendor List, Vendors will provide consent to the District to post the DISTRICT's partners' reviews of consultant/contractor work on the DISTRICT's Green Vendor List Website. This means that all Vendors, public and private, that partner with the DISTRICT will be given the opportunity to review and publicly share their review of their experience with the consultant/contractor; posted reviews are only applicable to DISTRICT-funded projects. Vendors that are given pre-qualified status will have their applications available for viewing on the DISTRICT's Green Vendor Website for public viewing. Note: A Vendor's submittal of qualifications will be available for potential clients to see, make sure it is professionally completed, free of spelling errors, etc. The District will not be responsible for repackaging and proofreading submittals. Submittals should showcase the quality and caliber of work the vendor can provide. Submittals should be in PDF form and should be **one PDF file**.

The DISTRICT reserves the right to remove the whole pre-qualification list or Vendors on the Green Vendor List at any time. Vendors are also advised that pre-qualification is not a determination of responsibility. Inclusion on the list will not constitute an endorsement by the District.

Pre-qualified Vendors will be invited to green vendor networking activities conducted by the DISTRICT. Feedback on your application can be made available upon request.

DISTRICT will only consider applications to this RFQ from vendors who meet the following criteria:

1. The submitting entity must provide a completed Qualifications Worksheet (see Attachment A) Please provide a description of each project listed.
2. The submitting entity must agree to have the DISTRICT Partner's reviews of DISTRICT-funded projects posted on the Green Vendor List Webpage and/or available upon request.
3. The submitting entity must complete a ½-day workshop on green infrastructure design, installation, and contracting. The District will host these workshops twice a year.

All questions regarding the pre-qualification process shall be sent in writing to Jim Morgan, Senior Contract Administrator, at jmorgan@mmsd.com. Completed Qualification Packets will include the Qualification Worksheet, Green Vendor List Consent Form, and Certification of Attendance for the DISTRICT's Green Infrastructure Contracting Workshop. Qualification Packets will be reviewed on a rolling basis. Vendors already on the list may update their qualifications packet annually.

Qualification Packets must be submitted electronically in .pdf format. All submissions should be in **one PDF document**. Please check that all files are easily accessible. You should request a confirmation of receipt with your submittal.

Qualification Packets may be sent to:

Mr. James P. Morgan

Jmorgan@mmsd.com

Senior Contract Administrator

Milwaukee Metropolitan Sewerage District

260 West Seeboth Street

Milwaukee, WI 53204-1446

Project Name: Green Infrastructure Consultant/Contractor Request for Qualifications (RFQ) for Green Infrastructure Funding Programs

Submittal Date: 6/26/2015

Vendor Name: Hanging Gardens, LLC

GI Work Performed

There are 9 identified types of green infrastructure that the DISTRICT regularly funds:

1. Green Roofs
2. Stormwater Trees
3. Native Landscaping
4. Porous Pavement
5. Constructed Wetlands
6. Rainwater Harvesting (cisterns/rain barrels)
7. Soil Amendments
8. Rain Gardens
9. Bioswales

The District anticipates that the type of work conducted by qualifying Vendors would generally include, but are not limited to, the following types of work:

- 1) Green infrastructure design
- 2) Green infrastructure product sales
- 3) Green infrastructure construction including the following practices:
 - a) Excavation (for stormwater storage)
 - b) Storm drainage improvements
 - c) Surfacing
 - d) Horticulture
 - e) Landscaping improvements
 - f) Plumbing improvements for stormwater management or rainwater harvesting systems
 - g) Roofing improvements (Retrofit to include waterproofing membrane, root barrier, controlled flow drainage, green roof systems)
 - h) Soil amendments
 - i) Rainwater harvesting systems
- 4) Green infrastructure maintenance

COSTS FOR PREPARATION AND SUBMISSION OF QUALIFICATIONS

The DISTRICT accepts no liability for the costs and expenses incurred by the Vendors with any activities performed in connection with this process, including but not limited to preparing submission of qualifications (SOQ), preparing responses for clarification, and attending the free GI Contracting Training Workshop.

EVALUATION

All SOQs will be reviewed by the DISTRICT's personnel with knowledge, expertise and experience in green infrastructure design, engineering, and installation to make a fair and reasonable determination of whether minimum criteria are met. SOQs will be evaluated based on the Vendor's ability to meet the criteria stated herein.

Vendors that do not meet the evaluation criteria as established in this section of the RFQ will not be offered the opportunity to be included in the DISTRICT's Green Vendor List that is a resource to the DISTRICT's funding partners. Vendors shall provide all information necessary to demonstrate compliance with each evaluation criterion within their SOQ. Only complete SOQs will be reviewed. Detailed Evaluation Criteria are included in **Attachment A**.

The review team will look at the following elements when considering Vendors for the Green Vendor List, please ensure that all of the information is included in the SOQ:

- 1) Vendor Qualifications and Experience (40 Points)
 - a) Qualifications shall be demonstrated by providing descriptions of one to three projects, per GI type that the Vendor has checked as having experience in. If a Vendor has experience in only one (1) GI type, 3 project descriptions and references must be supplied for that GI type. Projects submitted must be at least 50% complete.
 - i) Project descriptions should be no more than 1 page per project.
 - b) Customer service approach: please provide an example of a conflict that arose during the course of a project and how that conflict was resolved. Please be detailed in your description of the issue and how it was resolved.
- 2) Vendor Project Management Team Qualifications (40 Points)
 - a) Vendors must have an organizational structure that demonstrates the capacity to manage and/or implement green infrastructure projects. The following information must be provided to demonstrate the team's capacity in project delivery:
 - i) An organizational chart of key personnel (1 page maximum)
 - ii) For each key personnel, provide a resume (2 page max) demonstrating required experience and describing educational and professional qualifications (including certificates, training workshops, and most recent relevant experiences) for the green infrastructure specialties described.
- 3) Project References (20 Points)
 - a) For each project referenced above you must provide a client reference. The DISTRICT may contact references and may post reference information.
 - i) Project references should include the following information:
 - (1) Project name and location
 - (2) Owners name and contact info

SUBMISSION REQUIREMENTS

Vendors are requested to submit one (1) electronic copy (PDF format) to:

Mr. James P. Morgan

JMorgan@mmsd.com

Senior Contract Administrator

Milwaukee Metropolitan Sewerage District

260 West Seeboth Street

Milwaukee, WI 53204-1446

Please note that this application may be made available for viewing on DISTRICT GVL website for public view, should your organization be approved as a Green Vendor on the Green Vendor List.



EVALUATION CRITERIA

Rating	Vendor Qualifications and Experience	Vendor Project Management Team Qualifications	Project References
Outstanding: (100% of Points)	<p>Statement of Qualifications provides good material, meets all requirements, is very desirable, and contains a response that is clearly superior.</p> <p><u>Positive Indicators:</u></p> <ol style="list-style-type: none"> 1. Significant projects in key areas 2. Organizational depth and scope 3. Previous assignments of like nature 4. Team has collaborated on previous projects 5. Customer service approach is thorough 	<p>Statement of Qualifications provides good material, meets all requirements, is very desirable, and contains a response that is clearly superior.</p> <p><u>Positive Indicators:</u></p> <ol style="list-style-type: none"> 1. Project Manager(s) are experienced in critical areas 2. PMs have managed similar sized projects 3. Key personnel are experienced in all selected GI areas 4. Specialists to assist team are available 5. Experience with similar projects 6. Commitment/dedication of resources 	<p>Statement of Qualifications provides good material, meets all requirements, is very desirable, and contains a response that is clearly superior.</p> <p><u>Positive Indicators:</u></p> <ol style="list-style-type: none"> 1. Provided references for significant projects in key areas 2. References have projects that have reached more than 50% completion 3. References are from previous assignments of like nature
Adequate to Good: (60% to 80% of Points)	<p>Statement of Qualifications, in general, satisfies the RFQ requirements and provides information on capabilities. Half or more of the positive indicators noted above are met. No major deficiencies noted.</p>	<p>Statement of Qualifications, in general, satisfies the RFP requirements. Half or more of the positive indicators noted above are met. No major deficiencies noted.</p>	<p>Statement of Qualifications, in general, satisfies the RFP requirements and provides information on capabilities, resumes, and similar types of projects. Half or more of the positive indicators noted above are met. No major deficiencies noted.</p>
Marginal: (30% to 40% of Points)	<p>Statement of Qualifications does not supply adequate description of the qualifications of team, experience, and/or case histories. Less than ½ of positive indicators listed above are met.</p> <p><u>Negative Indicators include, but are not limited to:</u></p> <ol style="list-style-type: none"> 1. Projects not related to RFQ 2. Excessive use of subcontracts 3. Work experience not related 	<p>Statement of Qualifications does not supply adequate description of the qualifications of project manager, key personnel, resumes of people and/or case histories. Less than ½ of positive indicators listed above are met.</p> <p><u>Negative Indicators include, but are not limited to:</u></p> <ol style="list-style-type: none"> 1. Limited experience of the PMs 2. Poor reference checks 3. Projects not related to RFQ 4. Inadequate resources 	<p>Statement of Qualifications does not supply adequate description of the qualifications of team, experience, personnel, resumes or project experience. Less than ½ of positive indicators listed above are met.</p> <p><u>Negative Indicators include, but are not limited to:</u></p> <ol style="list-style-type: none"> 1. References not related RFQ
Unacceptable: (0 Points)	<p>Statement of Qualifications fails to provide pertinent information, or provides information that cannot be understood.</p>	<p>Statement of Qualifications fails to provide pertinent information, or provides information that cannot be understood.</p>	<p>Statement of Qualifications fails to provide pertinent information, or provides</p>

			information that cannot be understood.
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ATTACHMENT A
Submittal of Qualifications Requirements

Milwaukee Metropolitan Sewerage District
Green Infrastructure Consultant/Contractor Request for Qualifications (RFQ) for Green Infrastructure
Green Vendor List

VENDOR INFORMATION

Vendor Name:

Hanging Gardens, LLC

Address:

247 W. Freshwater Way Suite 210

Tax Identification #:

43-1974590

Year Established:

2002

VENDOR's CONTACT PERSON (Reference):

Name:

Anthony Mayer

Title:

Chief Executive Officer

Telephone #:

414-877-2002

Email:

Anthony.mayer@hanging-gardens.com



RESOURCE INFORMATION

Scale of Work *(check all that apply)*

- ☒ Commercial / Industrial
- ☒ Multifamily
- ☒ Residential



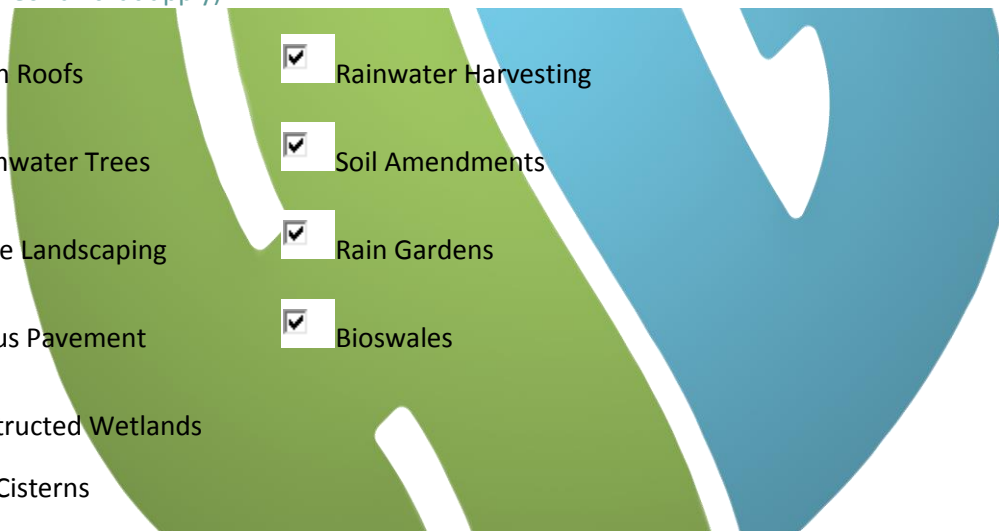
Specialties *(check all that apply)*

- ☒ Design
- ☒ Engineering
- ☒ Construction
- ☐ Downspouts and Gutters
- ☐ Landscaping
- ☐ Maintenance
- ☐ Plumbing



GI Type *(check all that apply)*

- ☒ Green Roofs
- ☐ Stormwater Trees
- ☐ Native Landscaping
- ☒ Porous Pavement
- ☐ Constructed Wetlands
- ☒ Other Cisterns
- ☒ Rainwater Harvesting
- ☒ Soil Amendments
- ☒ Rain Gardens
- ☒ Bioswales



SWMBE Certified?

☒ No

TECHNICAL QUALIFICATIONS AND EXPERIENCE

Project Descriptions

Include one to three (1-3) project descriptions per type of GI that your Vendor has experience with. If your Vendor has experience in only one (1) type of green infrastructure please provide three (3) examples for that type of green infrastructure. Projects must have been completed within the last seven (7) years, or may be ongoing projects that are more than 50% complete. Vendors may use a different page layout to display the below requested information. See current green vendor firms SOQs for examples. Project Descriptions should be no longer than 1 page per project.

Provide the following information for each project to demonstrate your Vendor's experience on specific green infrastructure installations.

Type of Green Infrastructure(s): Extensive Green Roof System



Project Information:

Project Name: Alverno College- Student Commons

Address/City/State/Zip: 3400 S. 43rd Street Milwaukee, WI 53234

Project Owner Information:

Owner's Name: John Marks (Director of Plant Operations)

Address/City/State/Zip 3400 S. 43rd Street Milwaukee, WI 53234

Phone: 414-382-6360

Email: john.marks@alverno.edu

Project Construction Information:

Construction Management Vendor: Langer Roofing

Project Manager Name: Mark Langer

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: mlanger@langer-roofing.com

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable):

Construction Start date (contracted): 3/1/2014

Construction Start date (actual): 3/1/2014

Construction End date (contracted): 7/31/2014

Construction End date (actual): 7/31/2014

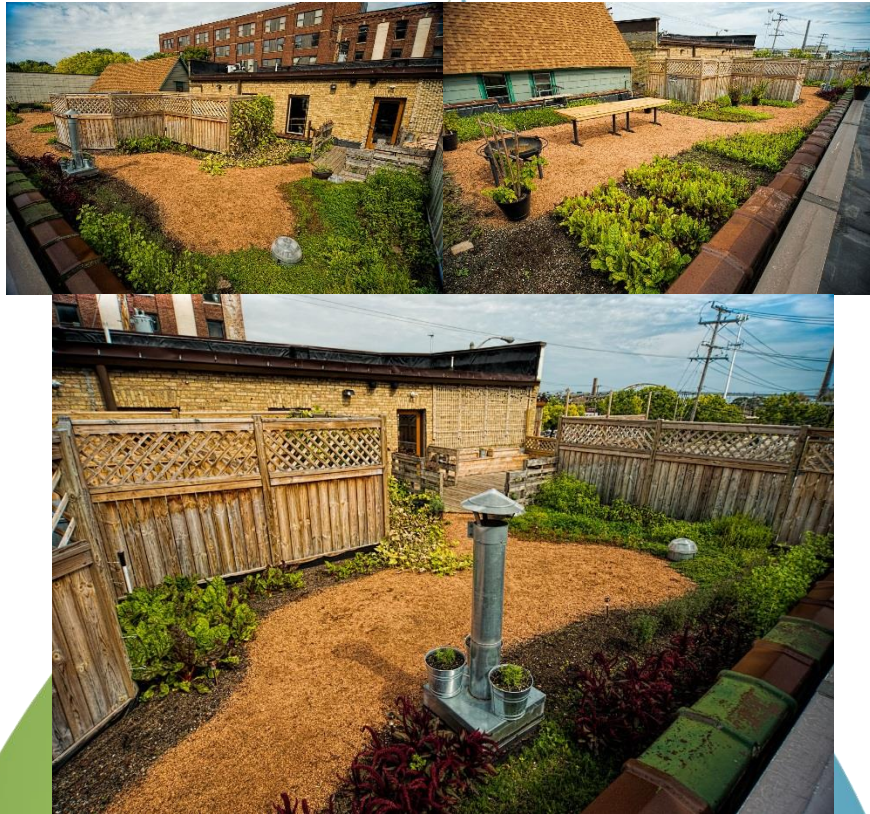
Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

Project Description (Be sure to include cost information, photos, and a detailed description of the work performed by the vendor applicant): This rooftop has been specifically designed with cost and energy savings in mind. Alverno College-Student Union was looking for a roof that was going to reduce their ecological footprint, while at the same time saving them on their total energy costs. The university is still in the process of undergoing a massive campus renovation in efforts to comfortably accommodate future generations of students, in turn making efforts to update and simplify the campus. Hanging Gardens used fully vegetated sedum tiles for this project, giving Alverno a fully established ecosystem upon install. Leaving out any unnecessary components, we were able to create a fully functional roof that will reduce costs, and protect the roof membrane. Total Project cost was roughly 85,907.73 for around 11,000 s.f.

Type of Green Infrastructure(s): Food Roof



Project Information:

Project Name: Braise Restaurant Food Roof

Address/City/State/Zip: 1101 S. 2nd Street Milwaukee, WI 53204

Project Owner Information:

Owner's Name: David Swanson

Address/City/State/Zip: 1101 S. 2nd Street Milwaukee, WI 53204

Phone: 414-212-8843

Email: dave@braiselocalfood.com

Project Construction Information:

Construction Management Vendor: Gibraltar Landscape

Project Manager Name: Steve Maria

Project Manager's Vendor history: ☐ currently employed ☒ no longer employed ☐ other

Email: gibraltar@wi.rr.com

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable):

Construction Start date (contracted): 5/1/2012

Construction Start date (actual): 5/1/2012

Construction End date (contracted): 10/31/2012

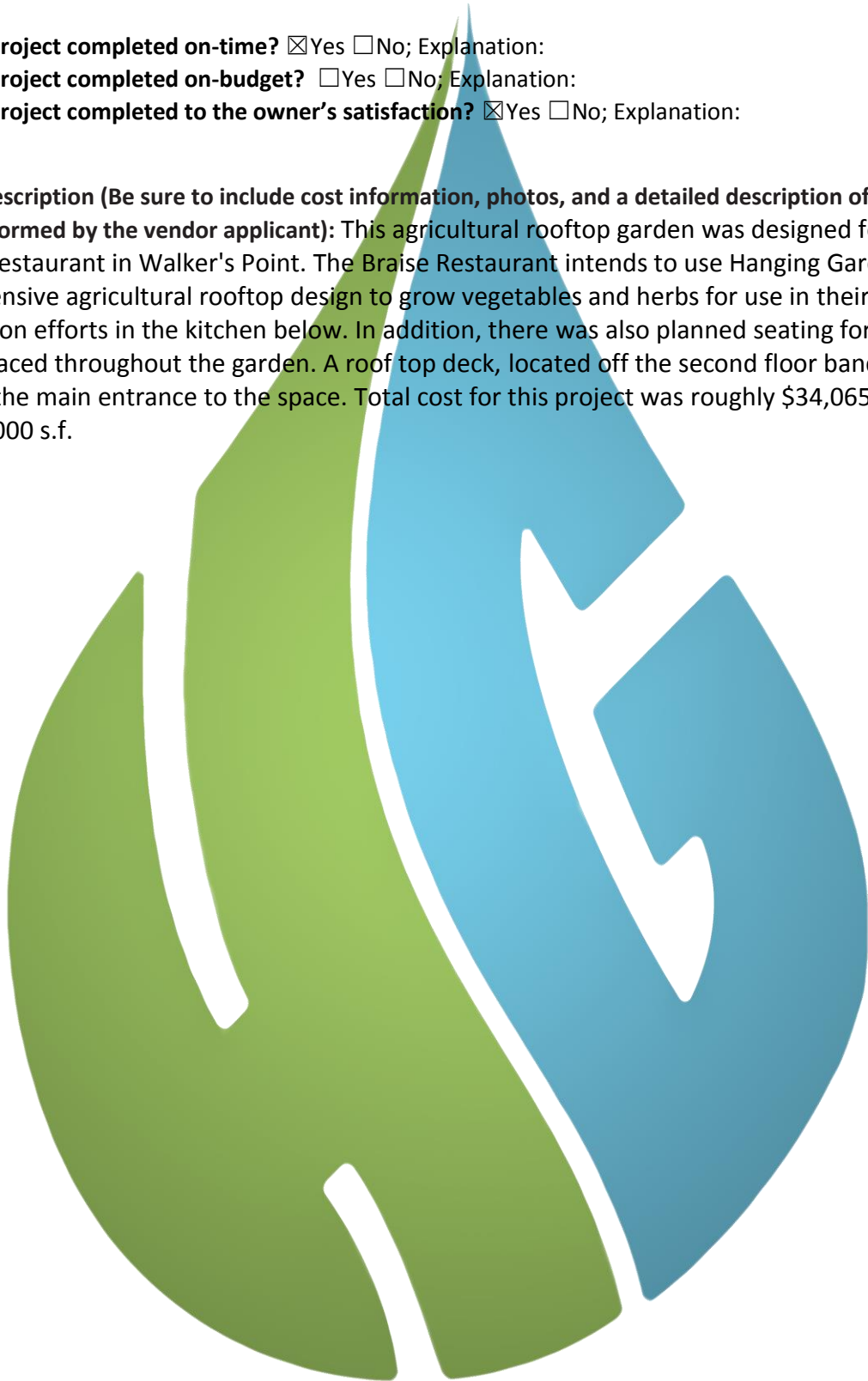
Construction End date (actual): 10/31/2012

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☐ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

Project Description (Be sure to include cost information, photos, and a detailed description of the work performed by the vendor applicant): This agricultural rooftop garden was designed for popular restaurant in Walker's Point. The Braise Restaurant intends to use Hanging Gardens' Semi-intensive agricultural rooftop design to grow vegetables and herbs for use in their food preparation efforts in the kitchen below. In addition, there was also planned seating for rooftop dining spaced throughout the garden. A roof top deck, located off the second floor banquet room, is the main entrance to the space. Total cost for this project was roughly \$34,065.86 for nearly 5,000 s.f.



Type of Green Infrastructure(s): Residential Green Roof Using a Tray System



Project Information:

Project Name: Schlytter Residence Garage

Address/City/State/Zip: 2718 S. Shore Drive Milwaukee, WI 53207

Project Owner Information:

Owner's Name: Robert Schlytter

Address/City/State/Zip: 2718 S. Shore Drive Milwaukee, WI 53207

Phone: 414-7043388

Email: rschlytter@wi.rr.com

Project Construction Information:

Construction Management Vendor: David J. Frank Landscaping

Project Manager Name: Jeffrey Miller

Project Manager's Vendor history: ☒ currently employed ☐ no longer employed ☐ other

Email: jeff.miller@davidjfrank.com

Contract information (if applicable):

Final Contract Amount (contracted and amended if applicable):

Construction Start date (contracted): 7/1/2013

Construction Start date (actual): 7/1/2013

Construction End date (contracted): 8/31/2013

Construction End date (actual): 8/31/2013

Was the project completed on-time? ☒ Yes ☐ No; Explanation:

Was the project completed on-budget? ☒ Yes ☐ No; Explanation:

Was the project completed to the owner's satisfaction? ☒ Yes ☐ No; Explanation:

Project Description (Be sure to include cost information, photos, and a detailed description of the work performed by the vendor applicant): The Schlytter residence garage is a perfect example of a project where Hanging Gardens has worked with local homeowners to achieve spectacular results. This project demonstrates perfectly, the flexibility in design when it comes to green

roofing. This sloped roof would seemingly not be a suitable structure to find a green roof, and we believe this project truly demonstrates the flexibility of our systems, as well as their overall outcomes. This sleek design gives way to a lush green backyard atmosphere, with a deck positioned opposite the garage for the owner to enjoy the beautiful view from the patio. This project cost roughly \$10,000 and is roughly 650 s.f.



CUSTOMER SERVICE APPROACH

Please provide your customer service approach and at least one example of how your firm has implemented this approach. Hanging Gardens yearns to see Green Infrastructure implementation on the rise, especially in the Milwaukee area. It's environmental and cost saving benefits are too good not to share, and because of these facts we want to make sure we are able to help each and every client achieve a project goal on time, on budget, and most of all, maintaining a relationship with our clients based on fairness and honesty.

It is through our personal experiences in the business that we have found one common denominator between our business and our clients, we have the same goals. We want to see this green infrastructure installed quickly, efficiently, and effectively. As a result, it is of the utmost importance to us to prioritize clients if there are any bumps in the road along the way, and to always go about finding solutions that are equally fair to all parties at stake.

There are sometimes instances that arise that are stressful or unexpected, and Hanging Gardens has the knowledge and expertise to go about organizing options for the client, finding a fair and relevant solution, and implementing it accordingly. In one specific instance, we had a client order 5,000 s.f of the wrong size of paver for their project, resulting in the materials being inapplicable to the project. We worked closely with the client to understand what had gone wrong when they ordered, and though typically those materials would be rendered unusable and the client would be responsible for purchasing all new materials, we came to an agreement to simply charge the client for shipping of the correct size pavers, allowing them to save greatly on cost for their project.

Hanging Gardens is proud to be a part of each of our client's projects, and we greatly value the relationships that we build along the way. We encourage new clients to reach out to us with any questions they have about green infrastructure such as green roofs or storm water management, and, of course, any questions regarding how we can help you with your project. We are a local company who prides ourselves on hard work, responsibility to our clients and their projects, and fairness and equality to every client we work with.

HANGING GARDENS, LLC

<http://www.hanging-gardens.com>

Meet the Staff:

Anthony Mayer *Chief Executive Officer*

Anthony.mayer@hanging-gardens.com

414.877.2001

Anthony Mayer is the CEO and founder of Hanging Gardens, LLC; a grant and incentive procuring, design/consulting, product distributor/manufacturer, and monitoring & testing firm specializing in green infrastructure for stormwater management. Anthony is a LEED AP, and Certified GRP (Green Roofing Professional) with 21+ years of direct experience in landscape construction, 12+ years in green roofing, and 13+ years in management. Anthony is particularly interested in the objective education of green infrastructure systems to owners, architects, consultants, and roofing/landscaping contractors to allow them to make the best choices for their green roofing & stormwater mitigation/recycling projects.

Dan Philipp *Chief Financial Officer*

Daniel.philipp@hanging-gardens.com

Daniel is the CFO and Co-Founder of Hanging Gardens, LLC. Following graduation with an Accounting Degree from the UW-Milwaukee, Daniel spent four years in public accounting with Arthur Andersen and Ernst & Young. He then moved to Northwestern Mutual, where he focused on audit and enterprise risk management. In 2007, Daniel started his MBA at the UW–Madison with a concentration in real estate. During his time at UW, Daniel worked with Anthony on the concept of Hanging Gardens, which culminated shortly after graduation in 2009. By pairing Anthony's architecture and green infrastructure experience, with Daniel's finance and real estate background, Hanging Gardens was born: an unprecedented green infrastructure company focused on water management in urban environments.

John Lottes *Chief Marketing Officer*

John.lottes@hanging-gardens.com

414.877.2002

John is responsible for business development, marketing, project estimating, warehouse inventory logistics, and office organization and management for Hanging Gardens. A registered architect in Wisconsin, he has over 31 years of experience in commercial and residential design and construction, in addition to experience with a non-profit specializing in construction waste recycling. John, who has developed a small condominium project, is finishing a complete renovation of his personal green residence.

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Michael Curry *Chicago Representative*

m.curry@greensiteinc.com

Mike has a Bachelor of Science in Plant and Soil Science, specializing in Environmental Studies. He is a Registered Landscape Architect and Green Roof Professional with 20 years of design/build, nursery production, and soils experience. In addition, he has over fifteen years in consulting on growth media for landscape soils and amendments, engineered soils for bioswales and rain gardens, structural soils for tree pits, green roofs, and green walls. He is also an active speaker and educator at his local community college. As President of GreenSite, Mike collaborates with designers, engineers, and contractors on the design and specifications for green infrastructure and stormwater management projects.

Angie Durhman *Minneapolis Representative*

angie@adgreenroof.com

Angie runs AD Greenroof LCC, a green roof consulting firm based in Minneapolis and is Women Owned Business certified. She works with contractors overseeing installations, schedules Greenformation® for maintenance, builds research stations, and collaborates with designers on their unique designs. With over 12 years of industry experience, Angie is an expert in the field and is sought for “fixing” failing roofs where horticultural knowledge may be lacking. AD Greenroof has a national presence, with strength in the Midwest.

Mike Jozwik *Stormwater Mitigation Specialist*

Mike.jozwik@hanging-gardens.com

414.877.2003

Obtaining a dual Masters Degree in Sustainable Development and International Affairs from American University in Washington, DC, Mike specializes in freshwater management and policy. Within Hanging Gardens, Mike conducts policy analysis, presentations/public relations, sales development, and is a skilled grant writer for green infrastructure incentive programs nationwide. Embodying an interdisciplinary approach to solving the issues of stormwater management within urban centers, Mike has dedicated his professional career to instilling a progressive water ethic within the Great Lakes region.

Peter Trio *Chief of Design Integration*

Peter.trio@hanging-gardens.com

414.877.2000

Peter leads the Hanging Gardens’ design division, collaborating with architects, engineers, developers, vendors and contractors. He has a Bachelor of Science from UW-Milwaukee in Architecture. Overseeing projects from inception to implementation, he manages project constraints and incorporates a custom pallet of products and distinct objective for each design. With this mentality, Peter crafts custom details and specifications for some of the nation’s

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leading architectural firms. By collaborating with the Hanging Gardens team, Peter is able to graphically represent performance driven, green infrastructure, which has assisted the company in receiving grants for clients across the nation.

Jacob Staffin *Project Coordinator*

Jacob.staffin@hanging-gardens.com

414.877.0600

Jacob joined the team after graduating from UW-Milwaukee, where he obtained both his MArch and Bachelor of Science in Architecture Degrees. With a focus on ecological and sustainable design, Jacob's academic projects and research centered on how sustainable building practices can be used to revitalize communities; growing from individuals to the larger urban network. In addition, his thesis project explored the net-zero design of an urban high school aimed at both connecting its community and improving student performance by utilizing on-site food growth, energy production, and stormwater management and treatment. As part of Hanging Gardens' Design Integration Team, Jacob brings a detail-oriented mindset in helping clients attain their project goals.

Danielle Stamborski *Accounting Specialist*

Danielle.stamborski@hanging-gardens.com

414.877.0601

Danielle is currently a full time accounting student at Carroll University, working towards her Bachelor of Science in Accounting with an emphasis in CPA. She comes from a mixed background of logistics and accounting, which helps her to understand the full picture of a business. She has always had a passion for all things green and enjoyed nature. Healthy living for both the body and earth are important to Danielle and finds taking care of the body is just as important as taking care of our limited resources.

Lauren Hildreth *Marketing and Communications Specialist*

Lauren.hildreth@hanging-gardens.com

414.877.0602

Lauren has a background in public relations and natural resources management, receiving her Bachelor of Arts from UW-Stevens Point. She is responsible for marketing and public relations initiatives within Hanging Gardens. Taking an integrated approach in the sustainability space, she strives to bridge the gap between people and their environment through effective marketing and education. Lauren has worked with environmental nonprofit organizations in Wisconsin, Arkansas, and Santa Cruz, Bolivia. Her professional mission is to increase environmental awareness among urban populations to stimulate change and encourage conservation practices.

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**Green Infrastructure Consultant/Contractor Request for Qualifications (RFQ) for Green Infrastructure
Green Vendor List**

Kayla Buszka Sales Assistant

Kayla.buszka@hanging-gardens.com

414.877.0603

Kayla is completing her Bachelors of Science at UW-Milwaukee in Conservation and Environmental Science, minoring in Comparative Literature. She has participated in hands on fieldwork doing native Wisconsin prairie restoration as well as invasive species management. With a strong personal belief that the connection between humans and the environment is essential and therapeutic, she believes that Hanging Gardens is the perfect place to put that philosophy onto the playing field. Kayla is excited to start her career working alongside some of the industry's best as the company works to transform the skylines.